

PROCUREMENT PLAN

Basic Data

Project Name: Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project		
Project Number: 49387-002		Approval Number: 0599
Country: Lao People's Democratic Republic		Executing Agency: Ministry of Information, Culture and Tourism
Project Procurement Risk:		Implementing Agency: N/A
Project Financing Amount: US\$ 48,800,000 ADB Financing: US\$ 47,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 1,800,000		Project Closing Date: 30 June 2025
Date of First Procurement Plan: 31 August 2018		Date of this Procurement Plan: 8 September 2022, Version 6
Advance Contracting: Yes	Related to COVID-19 response efforts: No	Use of e-procurement (e-GP): No

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 1,000,000 and Above	Per PAM: threshold for ICB for Goods is \$500,000 and above
National Competitive Bidding for Goods	Between US\$ 100,000 and US\$ 999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Goods	Up to US\$ 99,999	
International Competitive Bidding for Works	US\$ 3,000,000 and Above	Per PAM: threshold for ICB for works is \$1,000,000 and above
National Competitive Bidding for Works	Between US\$ 100,000 and US\$ 2,999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Works	Up to US\$ 99,999	

Consulting Services	
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm	
Least-Cost Selection for Consulting Firm	
Individual Consultant Selection for Individual Consultant	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Ministry of Information, Culture and Tourism

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
TIIGP2-LA O-W03a	Vang Vieng Urban Renewal	2,000,000.00	NCB	Prior	1S1E	Q3 / 2023	Prequalification of Bidders: N Domestic Preference Applicable: N Bidding Document: Small Works Covid-19 Response? No Comments: Inclusive of taxes and duties.

3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/ Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
None							

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table lists smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Ministry of Information, Culture and Tourism

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
TIIGP2-LA O-G03	PIU office furniture and equipment (4 PIUs)	5,100.00	3	SHOPPING	Post		Q3 / 2023	Advanced Contracting: N Covid-19 Response? No Comments: Various contracts. Inclusive of taxes and duties. Increased number of contracts to allow procurement of

								planned contracts in Q3 2023.
TIIGP2-LA O-G04	Vang Vieng landfill management equipment (Landfill bulldozer and crawler type excavator)	325,000.00	1	NCB	Prior	1S1E	Q3 / 2022	<p>Prequalification of Bidders: N</p> <p>Domestic Preference Applicable: N</p> <p>Bidding Document: Goods</p> <p>Covid-19 Response? No</p> <p>Comments: Inclusive of taxes and duties. New package separated from original package TIIGP2-LAO-G 04 under indicative list of packages to facilitate the operation of landfill based on progress of the works under package TIIGP2-LAO-W 04.</p>
TIIGP2-LA O-G04a	Vang Vieng landfill management equipment	647,500.00	2	NCB	Post	1S1E	Q1 / 2023	<p>Prequalification of Bidders: N</p> <p>Domestic Preference Applicable: N</p> <p>Bidding Document: Goods</p> <p>Covid-19 Response? No</p> <p>Comments: Inclusive of taxes and duties. New package separated from original package TIIGP2-LAO-G 04 under indicative list of packages to facilitate the operation of</p>

	Lot 1: Solid Waste Collection (compactor collection, open collection, septage collection trucks) Lot 2: Landfill Cell (water truck, dump truck, backhoe tractor)	430,000.00 217,500.00						landfill based on progress of the works under package TIIGP2-LAO-W 04.
TIIGP2-LA O-G04b	Vang Vieng landfill management equipment	317,500.00	7	SHOPPING	Post		Q3 / 2022	Covid-19 Response? No Comments: Inclusive of taxes and duties. Various contracts. separated from original package TIIGP2-LAO-G 04 under indicative list of packages to facilitate the operation of landfill based on progress of the works under package TIIGP2-LAO-W 04.
TIIGP2-LA O-G06	Equipment for ASEAN Tourism Standards implementation (public sector)	195,000.00	15	SHOPPING	Post		Q3 / 2022	Covid-19 Response? No Comments: Various contracts. Inclusive of taxes and duties. Increased amount and number of contracts based on needs assessment for 2022-2024.
TIIGP2-LA O-G07	Equipment for DMO secretariats	27,000.00	2	SHOPPING	Post		Q3 / 2022	

								Advanced Contracting: N Covid-19 Response? No Comments: Various contracts. Inclusive of taxes and duties. Increased amount and number of contracts based on needs assessment.
TIIGP2-LA O-G08	Equipment for heritage interpretation	160,000.00	10	SHOPPING	Post		Q4 / 2022	Covid-19 Response? No Comments: Various contracts. Inclusive of taxes and duties.
TIIGP2-LA O-G09	Equipment for SMEs to implement private sector-led actions in the DMPs	200,000.00	9	SHOPPING	Post		Q2 / 2023	Covid-19 Response? No Comments: Various contracts. Inclusive of taxes and duties. Decreased amount based on identified needs for 2022-2024. Procurement will follow set criteria for SME support by the project and SME need assessments to be undertaken in 2022.
TIIGP2-LA O-G11	Data Collection Equipment for tourism statistics	18,000.00	1	SHOPPING	Post		Q3 / 2022	

								<p>Covid-19 Response? No</p> <p>Comments: Inclusive of taxes and duties. New package.</p>
TIIGP2-LA O-NC1	Vang Vieng Tourism Master Plan survey and mapping support	98,000.00	1	SHOPPING	Prior		Q3 / 2022	<p>Covid-19 Response? No</p> <p>Comments: New contract through non-consulting services contract required to undertake the necessary surveys, GIS mapping and data collection for Vang Vieng Tourism Master Plan. Inclusive of taxes and duties.</p>
TIIGP2-LA O-NC2	ASEAN Tourism Standards Promotional Video production	40,000.00	1	SHOPPING	Post		Q4 / 2022	<p>Covid-19 Response? No</p> <p>Comments: New contract through non-consulting services contract required to produce VDO Promotion of the ASEAN Tourism Standards to increase awareness about the standards, their benefits, and expand certification. Inclusive of taxes and duties.</p>
TIIGP2-LA O-W06	Small works for AESAN Tourism	400,000.00	20	SHOPPING	Post		Q3 / 2022	

	Standards implementation (public sector)								<p>Covid-19 Response? No</p> <p>Comments: Inclusive of taxes and duties. Increased amount based on identified needs for 2022-2024 related to prioritized standards. Procurement will follow set criteria and assessments.</p>
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Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/ Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
TIIGP2-LA O-C12	Tourism experts - various resource persons	26,700.00	17	ICS	Post (Sampling)	Q1 / 2021		<p>Assignment: International</p> <p>Expertise: Tourism</p> <p>Comments: 17 Contracts to be recruited through SSS method. International and National. Inclusive of income tax on fees and VAT on reimbursable expenses and provisional sums. 5 contracts awarded.</p>
TIIGP2-LA O-C21	External Monitoring (Social Safeguards)	39,000.00	1	ICS	Prior	Q3 / 2022		<p>Assignment: National</p> <p>Expertise: Safeguards</p> <p>Comments: New position needed for 80 working days due to complexity of</p>

								the resettlement under subproject TIIGP2-LAO-W0 2 and to comply with the safeguard requirements. Inclusive of income tax on fees and VAT on reimbursable expenses and provisional sums.
TIIGP2-LA O-C22	Tourism management plan for the Town of Luang Prabang World Heritage Site	20,000.00	1	ICS	Prior	Q3 / 2022		Assignment: International Expertise: Tourism Comments: New contract required to develop Tourism Management Plan for the Town of Luang Prabang World Heritage Site. Inclusive of income tax on fees and VAT on reimbursable expenses and provisional sums.
TIIGP2-LA O-C23	Destination Laos tourism marketing plan implementation	50,000.00	1	LCS	Prior	Q4 / 2022	BTP	Assignment: National Comments: New contract required to implement marketing plan to attract visitors from priority source market to Lao PDR (2023-2024). Inclusive of tax and duties.

B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments

Consulting Services							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments
None							

C. List of Awarded and On-going, and Completed Contracts

The following tables list the awarded and on-going contracts, and completed contracts.

1. Awarded and Ongoing Contracts

Ministry of Information, Culture and Tourism

Goods and Works							
Package Number	General Description	Estimated Value	Awarded Contract Value	Procurement Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
TIIGP2-LA O-G06	Equipment for ASEAN Tourism Standards implementation (public sector)	117,000.00	116,912.52	SHOPPING	Q3 / 2022		PCSS G21441, G22335, G22185, G22336, G22468, G22644, G22645, G22646, G22653, G22647, G22648, G22649, G22651, 0014, 0021, 0022, 0023, 0024 and 0025
TIIGP2-LA O-G07	Equipment for DMO secretariats	33,000.00	32,230.17	SHOPPING	Q3 / 2022		PCSS G20884, G20885, G20886, G20887, G21782, G21919 and 0004
TIIGP2-LA O-G09	Equipment for SMEs to implement private sector-led actions in the DMPs	26,000.00	26,032.27	SHOPPING	Q2 / 2023		PCSS G21584, G22184 and G22186
TIIGP2-LA O-G08	Equipment for heritage interpretation	20,000.00	19,260.54	SHOPPING	Q4 / 2022		PCSS G22249, G22188 and G22187

TIIGP2-LA O-G03	PIU office furniture and equipment (4 PIUs)	84,900.00	62,191.80	SHOPPING	Q3 / 2023		PCSS G20868, G20869, G20870, G20871, G20876, G20877, G20878, G20879F G20881, G20883 and G22469
TIIGP2-LA O-W03	Kaeng Yui Waterfall Access Improvements and Western Loop Rural Access Road and Bridge Improvements	13,000,000.00	8,829,630.71	ICB	Q4 / 2020	15-JUL-21	PCSS 0001
TIIGP2-LA O-W01	Nakasang and Don Det-Don Khone Access Improvements	5,930,000.00	3,964,308.36	ICB	Q3 / 2019	30-DEC-19	PCSS G21291
TIIGP2-LA O-W02	Nam Ngum Reservoir Access Improvements	7,000,000.00	4,669,065.14	ICB	Q3 / 2020	20-APR-21	PCSS G23079
TIIGP2-LA O-W04	Vang Vieng Landfill Improvements	3,600,000.00	3,156,160.08	ICB	Q3 / 2020	28-DEC-20	PCSS G22778
TIIGP2-LA O-W06	Small works for AESAN Tourism Standards implementation (public sector)	250,000.00	233,661.46	SHOPPING	Q3 / 2022		PCSS G22466, G22462, G22461, G22453, G22652, G22808, 0009, 0010, 0011 and 0026
TIIGP2-LA O-W05	Small works for ASEAN Tourism Standards certification bodies	5,000.00	4,317.70	SHOPPING	Q3 / 2020	26-NOV-20	PCSS 22467

Consulting Services

Package Number	General Description	Estimated Value	Awarded Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
TIIGP2-LA O-C01	Project Management and Civil Engineering Support	2,826,486.00	3,503,983.73	QCBS	Q3 / 2018	19-JUN-19	PCSS G20711 (USD) and G207712 (EUR)
TIIGP2-LA O-C05	International Gender Specialist	34,500.00	34,500.00	ICS	Q2 / 2019	21-AUG-19	PCSS G20823

TIIGP2-LA O-C09	International Monitoring and Evaluation Specialist	45,500.00	45,500.00	ICS	Q2 / 2019	28-AUG-19	PCSS G20994
TIIGP2-LA O-C16	International Natural and Cultural Heritage Specialist	22,311.00	22,252.00	ICS	Q3 / 2019	06-NOV-19	PCSS G21190
TIIGP2-LA O-C18	International Social Safeguards Specialist	70,000.00	75,000.00	ICS	Q4 / 2020	03-DEC-20	PCSS: G22604
TIIGP2-LA O-C15	International Tourism Management and Development Specialist	73,880.00	73,600.00	ICS	Q3 / 2019	06-NOV-19	PCSS G21189
TIIGP2-LA O-C02	International Tourism Specialist/Co-Te am Leader	783,848.00	930,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G20083
TIIGP2-LA O-C03	International Tourism Standards Specialist	121,000.00	121,000.00	ICS	Q2 / 2019	01-AUG-19	PCSS G20821
TIIGP2-LA O-C13	International Urban Planning and Design Specialist	93,290.00	93,258.00	ICS	Q2 / 2019	06-NOV-19	PCSS G21188
TIIGP2-LA O-C07	International Financial Management & Procurement Specialist	64,880.00	75,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G20085
TIIGP2-LA O-C08	National Financial Management & Procurement Specialist	21,372.00	25,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G50086
TIIGP2-LA O-C06	National Gender Specialist	49,500.00	49,500.00	ICS	Q2 / 2019	22-AUG-19	PCSS G20822
TIIGP2-LA O-C11	National Internal Auditor	99,994.00	102,904.00	ICS	Q4 / 2018	14-FEB-19	PCSS G20087
TIIGP2-LA O-C10	National Monitoring and Evaluation Specialist	53,500.00	53,500.00	ICS	Q2 / 2019	22-OCT-19	PCSS G21187
TIIGP2-LA O-C19	National Social Safeguard Specialist 1	47,500.00	52,000.00	ICS	Q2 / 2021	10-JUN-21	G23267

TIIGP2-LA O-C20	National Social Safeguard Specialist 2	24,500.00	22,080.00	ICS	Q2 / 2021	10-JUN-21	G23268
TIIGP2-LA O-C17	National Tourism Destination Development and Management Specialist	122,000.00	128,000.00	ICS	Q3 / 2020	03-SEP-20	PCSS G22209
TIIGP2-LA O-C04	National Tourism Specialist/Deputy Team Leader	217,875.00	242,000.00	ICS	Q3 / 2018	14-FEB-19	PCSS G20084

D. National Competitive Bidding

A. Regulation and Reference Documents

1. The procedures to be followed for National Competitive Bidding (NCB) shall be those set forth for "Public Bidding" in Prime Minister's Decree No. 03/PM of the Lao People's Democratic Republic, effective 09 January 2004, and Implementing Rules and Regulations effective 12 March 2004 with update 0861/MOF of 05 May 2009 entitled "Amendments of Some Articles of Implementing Rules and Regulations on Decree Of Government Procurement Of Goods, Works, Maintenance And Services", with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the Procurement Guidelines.

B. Procurement Procedures

1. Procurement Plan

2. Contract packages subject to NCB procedures will be those identified as such in the project Procurement Plan. Any changes to the method of procurement from those provided in the Procurement Plan shall be made through updating of the Procurement Plan, and only with prior approval of ADB.

2. Eligibility

3. The eligibility of bidders shall be as defined under Section I of the Procurement Guidelines; accordingly, no bidder or potential bidder should be declared ineligible for reasons other than those provided in Section I of the Guidelines, as amended from time to time.

3. Preferences

4. No preference of any kind shall be given to domestic bidders or for domestically manufactured goods.

5. Suppliers and contractors shall not be required to purchase local goods or supplies or materials.

4. National Sanctions List

6. National sanctions lists may be applied only with prior approval of ADB.

5. Advertising

7. The posting of NCB specific notices for contracts valued at less than \$1 million on ADB's website is not required but is highly recommended.

C. Procurement Documents

6. Use of Harmonized Documents

8. The harmonized standard bidding documents entitled "Procurement of Works, NCB-SBD, Harmonized Bidding Documents, December 2015" and "Procurement of Goods, NCB-SBD, Harmonized Bidding Documents, December 2015" approved by the Ministry of Finance through 3246/MOF dated 28 September 2015, and approved by ADB by *OSFMD/OSP2* dated 7 June 2016, shall be used for all procurement by NCB unless exceptions are specifically identified in the Procurement Plan.

7. Rejection of all Bids and Rebidding

9. Bids shall not be rejected and new bids solicited without ADB's prior concurrence.

8. Disclosure of Decisions on Contract Awards

10. At the same time that notification on award of contract is given to the successful bidder, the results of the bid evaluation shall be published in a local newspaper or well-known freely accessible website identifying the bid and lot numbers and providing information on (i) name of each Bidder who submitted a Bid, (ii) bid prices as read out at bid opening, (iii) name of bidders whose bids were rejected and the reasons for their rejection, (iv) name of the winning Bidder, and the price it offered, as well as the duration and summary scope of the contract awarded. The executing agency/implementing agency shall respond in writing to unsuccessful bidders who seek explanations on the grounds on which their bids are not selected.

9. ADB Policy Clauses

11. A provision shall be included in all NCB works and goods contracts financed by ADB requiring suppliers and contractors to permit ADB to inspect their accounts and records and other documents relating to the bid submission and the performance of the contract, and to have them audited by auditors appointed by ADB.

12. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that the Borrower shall reject a proposal for award if it determines that the bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question.

13. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that ADB will declare a firm or individual ineligible, either indefinitely or for a stated period, to be awarded a contract financed by ADB, if it at any time determines that the firm or individual has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices or any integrity violation in competing for, or in executing, ADB-financed contract.

